



TRAINING FOR INVESTMENT PROJECTS (TIP)

Helping companies attract investments readies emerging leaders for managing today's toughest business challenges while illuminating pathways for long-term success. You will learn how to attract capital and/or joint venture partner, and develop effective investment leadership throughout the organization.

What You Can Expect

Gleaning from the insights and experiences of our experts, today's business leaders and guest speakers, and the relevant research on investment management, you will be ready to embrace increasing levels of responsibility—and success—to getting investment for your project. You will be prepared for both the risks and the opportunities that accompany new roles. The aim of TIP program is to provide immediate and effective support to Western Balkan (WB) development leaders to build up their capacities and expand perspectives for successful initiation and preparation of investment projects.

If you are looking for

- **financial investment for your projects from private investment funds;**
- **building your fund raising expertise internally or through outsourcing;**
- **attracting Joint Venture partner;**

this program is designed to provide you orientation among different funding sources for projects available in the region. Leading experts will assist you to identify key variables for success in every step of project development and hands-on support to prepare necessary documentation;

Our trainings has already been highly evaluated by more than 6000 participants from respectable institutions and successful companies in the region including: **Hewlett Packard, Société Générale Bank, KBC Bank, VIP Mobile, Tigar, 3M, Siemens**; numerous small companies and entrepreneurs, NGOs, Ministry departments, City councils, Municipalities, etc...

Date and place: Check the next date and place using contacts below or [ETA Calendar](#)

Participation fee is 105 euro. For students under 30 years of age, there is a special discount of 50 euro. Reductions and scholarships are available at request. As well as **in-house project design session**;

Registration: You may register by sending your info (Name, Last Name, Phone number, and Organization) to info@eutraining.info

Contact: For all further information please contact us at + 32 489 32 69 87, +381 69 822 09 14 from 12h to 17h or take a look at our web sites: WWW.EUTRAINING.INFO,



PROGRAM

09.45 – 10.00	Registration
10.00 – 10.45	Welcome and Introduction
10.45 – 11.00	Overview of Available Funding Sources
11.00 – 11.15	Practical Guide for Funding Sources
11.15 – 11.30	Coffee Break
11.30 – 12.00	Step by Step Approach to getting Funded
12.00 – 13.00	Project Checklist (Workshop) and Business Plan
13.00 – 13.30	Snack Break
13.30 – 15.00	Process Overview - Due Diligence
15.00 – 15.15	Coffee Break
15.15 – 15.45	Investment Teaser (Workshop)
15.45 – 17.00	Approaching Investment Banks, Investors and Funds

You may check our references at www.eustraining.info